

# University of Malta – Knowledge Transfer Process

## Disclosure & due diligence



Do you have an invention, materials, data, software or expertise?

Visit our [website](https://www.um.edu.mt/knowledge-transfer) or contact us via email on [knowledge@um.edu.mt](mailto:knowledge@um.edu.mt) or drop by at Level 4 Dar Guzeppi Zahra.

Initial meeting with us to discuss the opportunities and the process

Complete and return invention disclosure forms (IP1 and IP2)

We register your disclosure and determine the ownership status of the IP.

We negotiate joint IP ownership terms if third parties were involved.

Complete and return the revenue distribution form (IP3 form)

## IP protection

Together with you we discuss the IP protection strategies

We conduct a prior art and IP check.  
**Should the invention be patented?**

YES

NO

Alternative strategies

- Copyright
- Trademark
- Trade secret/Confidentiality

We discuss the patenting strategy.

We instruct the patent attorney to draft the patent application.

Together with you we check and approve the draft application before filing

We instruct the patent attorney to file the priority application in accordance with the patenting strategy

We follow the examination process and update you

## Assessment

Together with you we assess the commercial potential of the invention

We conduct an assessment of the possible applications, the potential market, the competition, the research team, the required development time and costs.

**Does it have reasonable commercial potential?**

YES

NO

We advise on alternative strategies/routes to impact.

We assess the technology readiness level.  
**Is further de-risking of the project needed?**

YES

NO

We advise on possible de-risking measures (R&D funds, clinical trials, performance tests, etc.)

Together with you we discuss the commercialisation options.  
**Should we license or spin-out?**

## Execution

Together with you we define a commercialisation plan.

We launch a marketing plan.

Together with you we develop a business plan, a management team and potential investment.

We negotiate and form spin-out with Malta University Innovation Portfolio (MUIP) as holder of UM's shares.

We enter into discussions and negotiations with interested parties

We negotiate and conclude Licensing Agreement/s