

# Kerb-side enthusiasm

## The determinants of voluntary waste separation effort in Malta



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**STIRLING**

# INTRODUCTION

## Imagine:

daily kerb-side collection of mixed municipal solid waste is free.

## Introduce:

weekly voluntary kerb-side collection of separated waste at a fee

Requiring more space, more time, more money

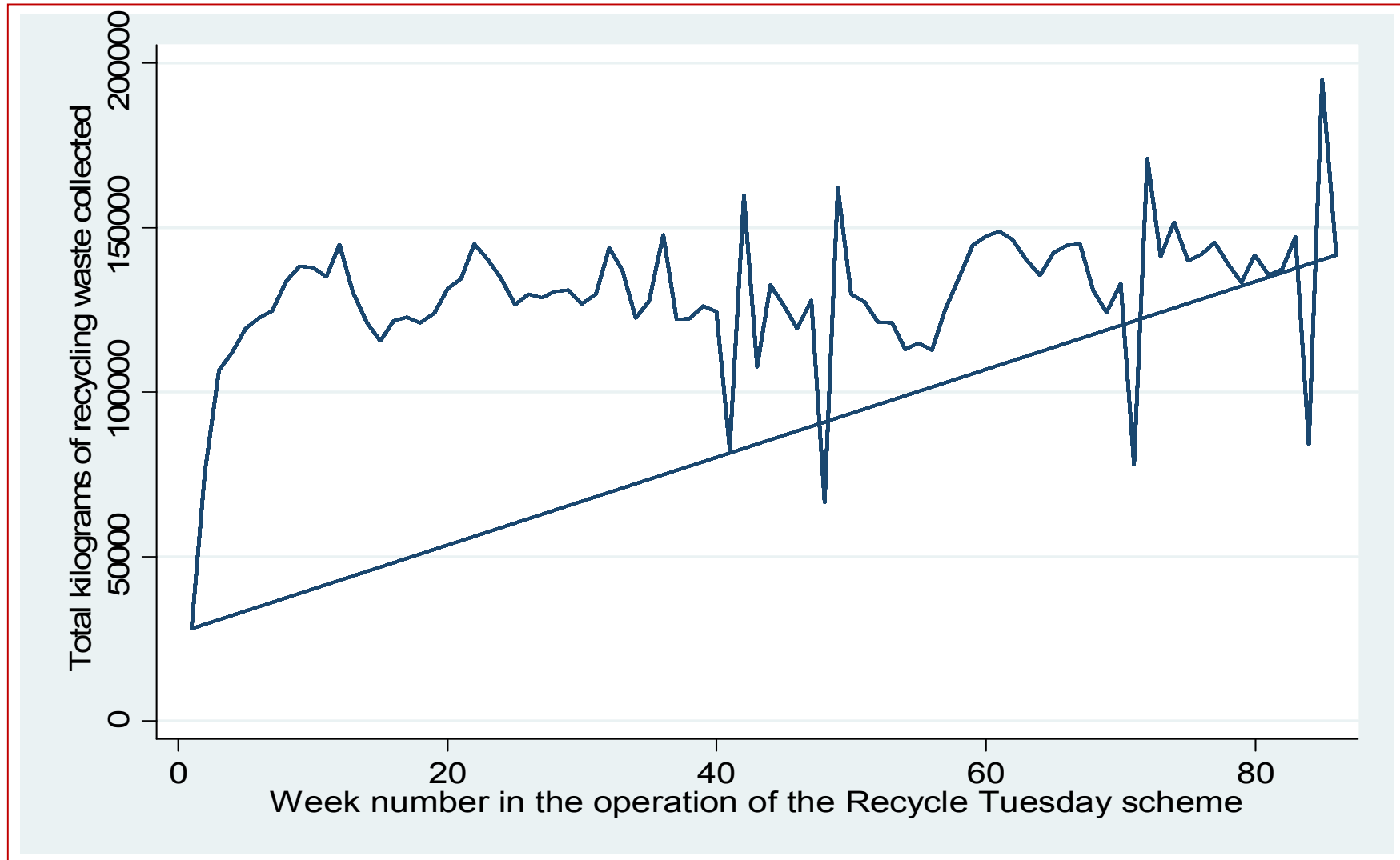
## Outcome:

National kerb-side recycling scheme takes off...

....at different rates in different localities.

# INTRODUCTION

Total Collected over 86 weeks



# INTRODUCTION – motivation

- a case study in behavioural-environmental-economics
- co-operation in a social dilemma situation – in the field
- empirical analysis of effectiveness of intervention elements

...contribution to the Literature

- high-stakes issue (externalities, resources, EU obligations)
- potential for voluntary approach if enforcement too expensive.
- potential to examine if policy for rational egoists misdirected.

...contribution to Policy

# LITERATURE – Overview

## Behavioural Environmental Economics

e.g. Gsottberg e. 2011 (Behavioural environmental policy)

Shogren Taylor 2008 (Behavioural Environmental Economics)

## Theoretical models for household recycling behaviour

e.g. Halvorsen 2008 (Moral motives)

Nyborg Rege 2003 (Crowding out/in)

## Empirical studies on recycling

e.g. Sidique et al 2010 (Minnesota)

Hage and Söderholm 2008 (Sweden)

+ OECD 2008 (review) + 30 field studies

# LITERATURE - Summary

## Motives

Narrow self interest, Moral, Social  
+ Non cognitive

## Interventions

Pecuniary, Convenience, Communication

## Socio Economics

Education, Gender, Income, Age, Political,  
+ Dwelling/Community

# MODEL

Household derives utility from consumption, leisure, environment, household space, moral well-being and perceived social respect. Conditional upon household characteristics.

$$U_i = U_i(x_i, l_i^c, e_i, a_i, s_i, v_i^c; d_i)$$

Recycling increases household's moral well-being. Positive in government communication.

$$a_i = a_i(w_i^r; GC^r). \text{ where } \delta a_i / \delta w_i^r > 0 \text{ and } (\delta a_i / \delta w_i^r) / \delta GC^r > 0$$

Perceived social-respect decreases in distance of the household's recycling from the norm. Positive in government communication and frequency of kerbside collection

$$s_i = s_i(|w_i^r - w^{rn}| (GC^r, GF^r)). \text{ where } \delta s_i / \delta w_i^r > 0, \delta w^{rn} / \delta GC^r > 0 \text{ and } \delta w^{rn} / \delta GF^r > 0$$

# MODEL

Perceived environmental quality increases with recycling, decreases with waste. Positive in government communication and frequency (and hence visibility) of kerbside collection.

$$e_i = e_i [w_i^r, w_i^u, w^{rn} (GC^r, GF^r), w^{un} (GF^u)]$$

where  $\delta e_i / \delta w_i^r > 0$ ,  $\delta w^{rn} / \delta GC^r > 0$ ,  $\delta w^{rn} / \delta GF^r > 0$ ,  $\delta w^{un} / \delta GF^u > 0$

Waste collection comes at a price (as do all other goods and services)

$$m_i = GP^r \cdot w_i^r + GP^u \cdot w_i^u + x_i$$

Recycling diverts time from leisure. Government communication helps.

$$l_i^c = l_i^t - l_i^r (w_i^r; GC^r) \text{ where } \delta l_i^r / \delta w_i^r > 0 \text{ and } (\delta l_i^r / \delta w_i^r) / \delta GC^r < 0$$

Recycling consumes space. Frequency of waste collection helps

$$v_i^c = v_i^t - v_i^r (w_i^r; GF^r) - v_i^u (w_i^u; GF^u) \text{ where } \delta v_i^r / \delta w_i^r > 0, (\delta v_i^r / \delta w_i^r) / \delta GF^r < 0$$

Recycling is drawn from waste, a function of consumption  $w_i^t(x_i) = w_i^u + w_i^r$



# MODEL - Formal

1.  $U_i = U_i(x_i, l_i^c, e_i, a_i, s_i, v_i^c; d_i)$
2.  $a_i = a_i(w_i^r; GC^r)$ . where  $\delta a_i / \delta w_i^r > 0$  and  $(\delta a_i / \delta w_i^r) / \delta GC^r > 0$
3.  $s_i = s_i(|w_i^r - w^{rn}| (GC^r, GF^r))$ . where  $\delta s_i / \delta w_i^r > 0$ ,  $\delta w^{rn} / \delta GC^r > 0$  and  $\delta w^{rn} / \delta GF^r > 0$
4.  $e_i = e_i [w_i^r, w_i^u, w^{rn} (GC^r, GF^r), w^{un} (GF^u)]$  where  $\delta e_i / \delta w_i^r > 0$ ,  $\delta w^{rn} / \delta GC^r > 0$ ,  
 $\delta w^{rn} / \delta GF^r > 0$ ,  $\delta w^{un} / \delta GF^u > 0$
5.  $U_i = U_i(x_i, l_i^c, v_i^c, w_i^r, w_i^u, w^{rn}(GC^r, GF^r), w^{un}(GF^u); d_i, GC^r)$
6.  $m_i = GP^r \cdot w_i^r + GP^u \cdot w_i^u + x_i$
7.  $l_i^c = l_i^t - l_i^r(w_i^r; GC^r)$  where  $\delta l_i^r / \delta w_i^r > 0$  and  $(\delta l_i^r / \delta w_i^r) / \delta GC^r < 0$
8.  $v_i^c = v_i^t - v_i^r(w_i^r; GF^r) - v_i^u(w_i^u; GF^u)$  where  $\delta v_i^r / \delta w_i^r > 0$  and  $(\delta v_i^r / \delta w_i^r) / \delta GF^r < 0$
9.  $w_i^t(x_i) = w_i^u + w_i^r$

# MODEL

Solving (Lagrangian s.t. conditions), yields typical predictions about extent of recycling **by the optimising household** and allows us to make hypothesis about effect of interventions and constraints on voluntary recycling

*+ Implications of intervention if optimisation conditions are relaxed*

# MODEL - Estimation

Expressing recycling as a **linear function of the exogenous variables** provides the basis for the empirical estimation

$$Y_{it} = \alpha + \beta_1 G_{it} + \beta_2 X_{it} + \beta_3 C_{it} + u_{it}$$

$Y_{it}$	kilograms of separated waste per capita
$G_{it}$	vector of interventions (convenience, price, communication)
$X_{it}$	vector of constraints (space, time, income)
$C_{it}$	captures a number of relevant controls including SES
$u_{it}$	represents the error term.
$i$	indexes locality of observation; $t$ indexes time units (week)

# Model - Hypotheses

The a-priori expectation is that  $Y_{it}$  (recycling) increases with

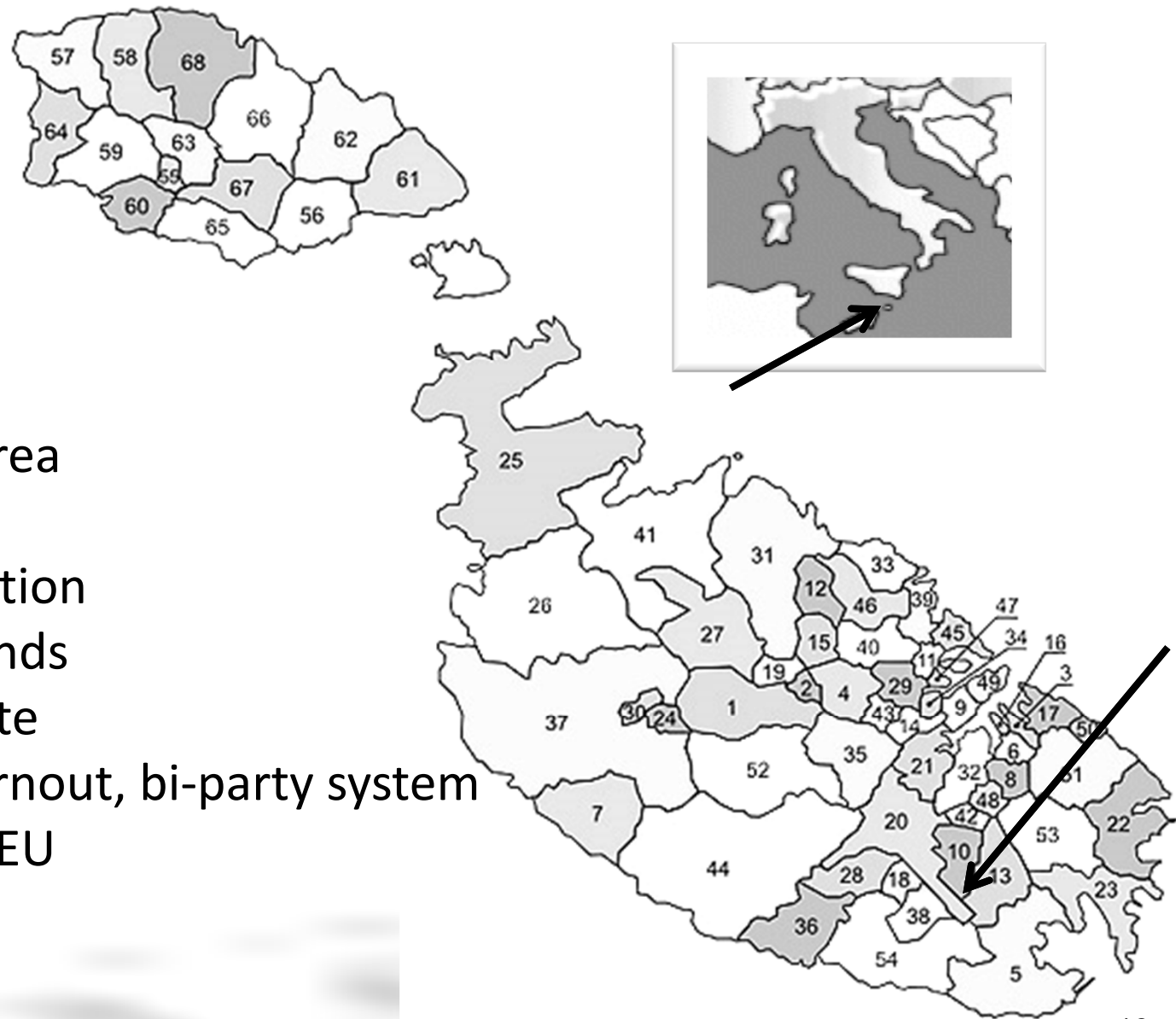
Government communication, frequency of collection, lower fees

Lower opportunity cost of time, space, price

Stronger norm/moral prefs e.g. efficacy belief, homogeneity

Habit over time

# DATA - Context



## MALTA

316 km<sup>2</sup> total area

68 locations

410,000 population

2 inhabited islands

EU member state

V. high voter turnout, bi-party system

Lowest  $r$  in the EU

# DATA - Context

## THE SCHEME

Recycling “Tuesdays”

3 streams of waste

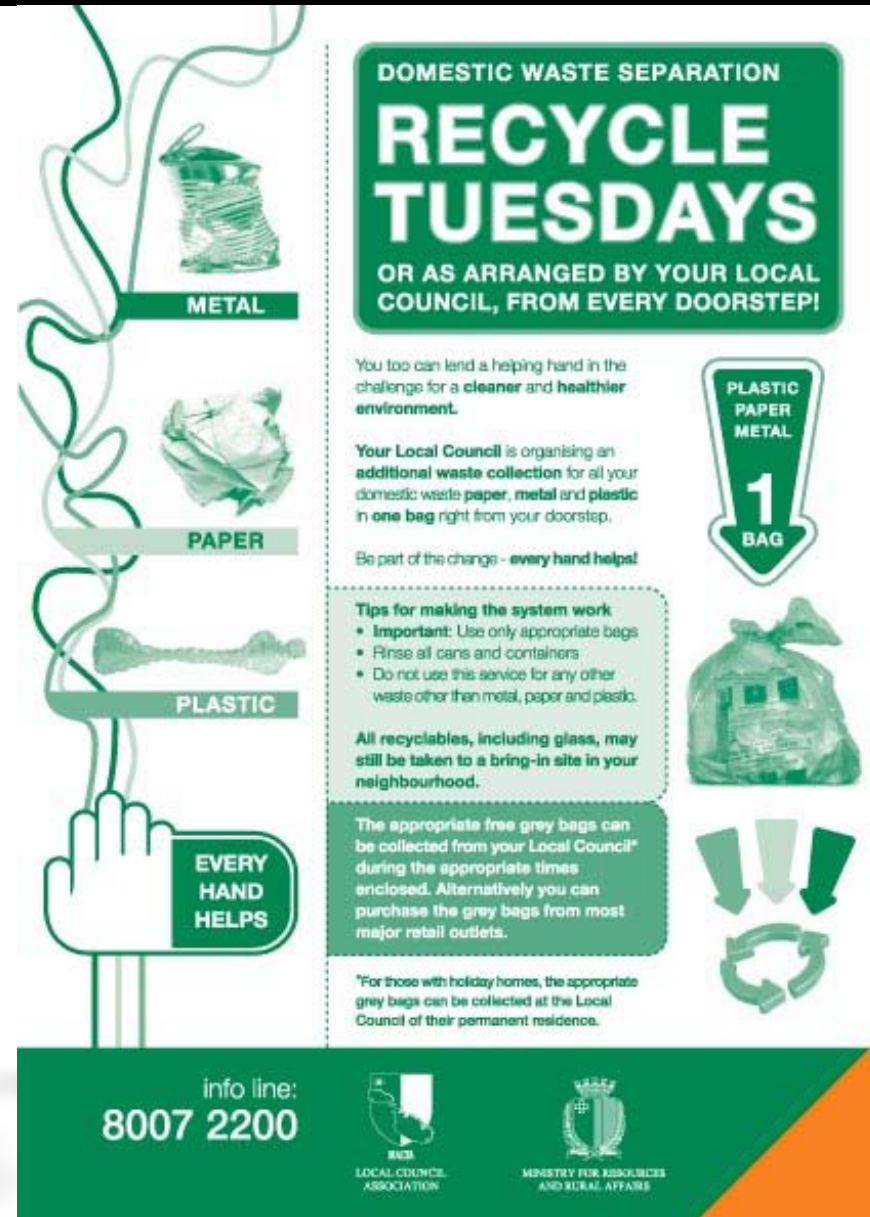
In a grey bag

At the kerbside

At 0.08 euro per bag

86 weeks

March 2008



The poster features a central graphic of a hand holding a vertical pole with four levels. From top to bottom, the levels are labeled: METAL (with a can), PAPER (with a crumpled sheet), PLASTIC (with a bottle), and EVERY HAND HELPS (with a hand icon). To the right, a green box contains the title 'DOMESTIC WASTE SEPARATION RECYCLE TUESDAYS' and the subtitle 'OR AS ARRANGED BY YOUR LOCAL COUNCIL, FROM EVERY DOORSTEP!'. Below this, text explains the scheme and provides tips. A '1 BAG' icon is shown next to a grey bag. At the bottom, contact information and logos for the Local Council Association and the Ministry for Associates and Rural Affairs are provided.

**DOMESTIC WASTE SEPARATION**  
**RECYCLE TUESDAYS**  
OR AS ARRANGED BY YOUR LOCAL COUNCIL, FROM EVERY DOORSTEP!

You too can lend a helping hand in the challenge for a cleaner and healthier environment.

Your Local Council is organising an additional waste collection for all your domestic waste paper, metal and plastic in one bag right from your doorstep.

Be part of the change - every hand helps!

**Tips for making the system work**

- Important: Use only appropriate bags
- Rinse all cans and containers
- Do not use this service for any other waste other than metal, paper and plastic.

All recyclables, including glass, may still be taken to a bring-in site in your neighbourhood.

The appropriate free grey bags can be collected from your Local Council\* during the appropriate times enclosed. Alternatively you can purchase the grey bags from most major retail outlets.

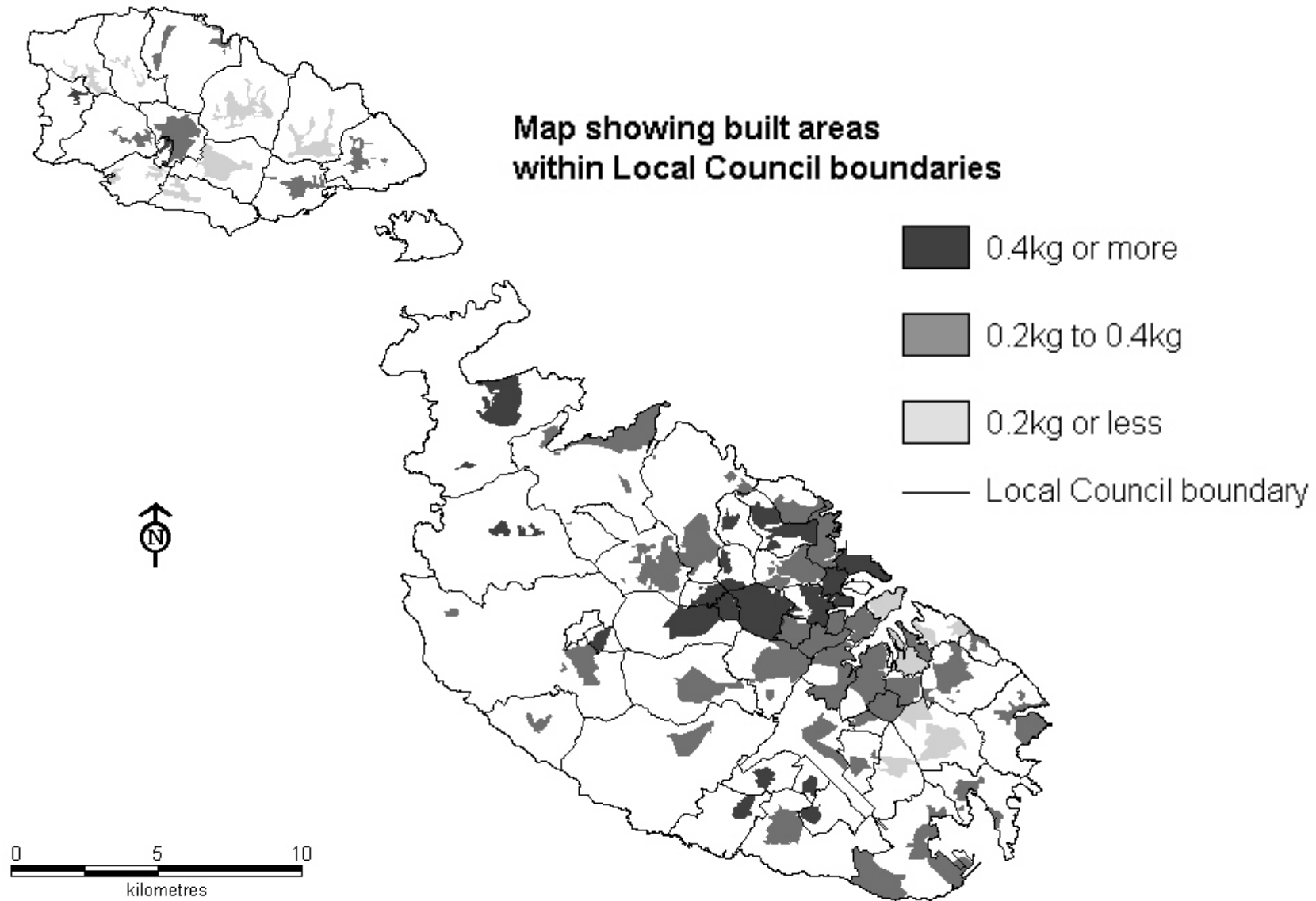
\*For those with holiday homes, the appropriate grey bags can be collected at the Local Council of their permanent residence.

info line:  
**8007 2200**

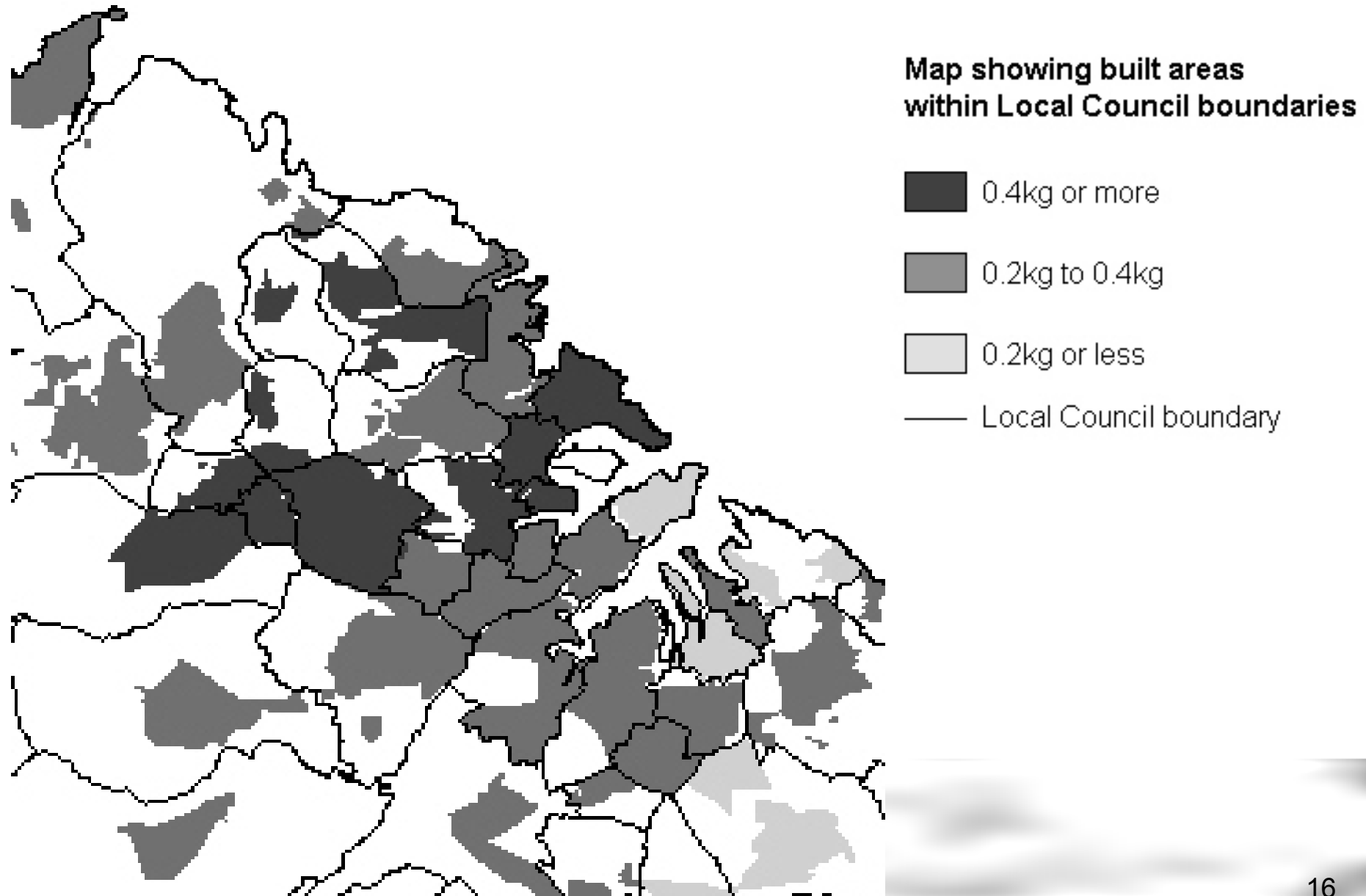
LOCAL COUNCIL ASSOCIATION

MINISTRY FOR ASSOCIATES AND RURAL AFFAIRS

# DATA - Context



# DATA - Context





# DATA - Sources

Data available on:

Recycling waste volumes by locality, week

Intervention design elements by locality, week

Constraints by locality

Socio economic characteristics by locality

Controls by locality, week

FROM:

Malta Environment and Planning Authority

68 Local Councils

National Statistics Office

Department of Information

Malta Tourism Authority

The Diocese of Malta

*interalia*

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# Data – Variables

## The dependent variable “Yit”

Tonnes of separated waste in 68 localities/population (*recpc*) PANEL

## The explanatory variables “Git”

GC dummy variable extent of promotional effort (*recpr*) (*recprXvote*) CROSS

GP dummy variable weeks of free bags (*freebag*) TIME

GP dummy variable for period with tax on bags (*mswtax*) TIME

GF variables for frequency of collection (*recfreq*), (*mswfreq*) PANEL

GF dummy variable for missed collections (*holiday*) PANEL

## The constraints “Xit”

TIME for leisure (*oldpc*) (*teredupc*) CROSS

SPACE (*densitybuilt*) CROSS

INCOME (*spapc*) CROSS

## The moral/social preferences “C”

SOCIAL – (*diversity*) diversity index (tourists, singles, social cases) PANEL

MORAL - (*votenpc*) CROSS

## + Control variable

TIME week number in the scheme (*week*) TIME

# Estimation - specification

$$\begin{aligned} \text{Recpc}_{it} = & B_0 + \text{recpr}_i B_1 + \text{freebag}_t B_2 + \text{mswprice}_t B_3 + \text{recfreq}_{it} B_4 + \\ & \text{mswfreq}_{it} B_5 + \text{holiday}_{it} B_6 + \text{densitybuilt}_i B_7 + \text{spapc}_i B_8 + \\ & \text{teredupc}_i B_9 + \text{oldpc}_i B_{10} + \text{votepnpc}_i B_{11} + \text{diversity}_i B_{12} + \text{week}_t B_{13} \\ & + u_{it} \end{aligned}$$




That is, recycling per capita is a function of government interventions (price, frequency, communication), household constraints (space, income, time), moral preferences, normative effects and time.

# Estimation – statistics

Variable	N	Mean	SD	Min	Max
recpc	4469	0.368	0.302	0	2.980198
freebag	4469	0.162	0.369	0	1
mswprice	4469	0.500	0.500	0	1
recfreq	4469	1.030	0.170	1	2
mswfreq	4469	5.784	1.257	0	7
holiday	4469	0.035	0.183	0	1
recpr	4469	0.577	0.494	0	1
densitybuilt	4469	7.385	2.806	2.370	19.031
spapc	4469	0.071	0.038	0.011	0.188
teredupc	4469	0.079	0.041	0.022	0.187
oldpc	4469	0.220	0.072	0.070	0.378
votepnpc	4469	0.436	0.151	0.198	0.831
diverse	4469	0.107	2.386	-3.057	6.701
week	4469	43.517	24.819	1	86



*GOZO COUNCILS LEFT OUT*

# Estimation – Random Effects

Freebag		0.0127	0.0088	
Mswprice		-0.0767	0.0101	***
Recfreq		0.183	0.0286	***
Mswfreq		0.0321	0.0104	***
Holiday		-0.198	0.0134	***
Recpr		0.121	0.0353	***
densitybuilt		-0.0194	0.0063	***
Spapc		-2.075	1.235	*
teredupc		-2.611	1.057	**
Oldpe		0.317	0.474	
votepnpc		0.821	0.191	***
diverse		-0.0187	0.00951	**
week		0.00221	0.00024	***
Constant		-0.058	0.118	

Notes: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$  N: 4469; Councils 52;  $r2_o$  0.187;  $r2_b$  0.233;  $chi2$  383.3;  $sigma_u$  0.113;  $sigma_e$  0.156;  $rho$  0.343

# DISCUSSION : INTERACTING PR WITH VOTE

freebag	0.0128	0.00881
mswprice	-0.0768	0.0101***
recfreq	0.179	0.0286***
mswfreq	0.0315	0.0102***
holiday	-0.198	0.0134***
recpr 	-0.139	0.0968
densitybuilt	-0.0189	0.00599***
spapc	-1.422	1.194
teredupc	-2.143	1.016**
oldpc	0.198	0.452
votepnpc	0.531	0.208**
diverse	-0.0246	0.00926***
week	0.00221	0.000242***
recprXvote 	0.605	0.212***
Constant	0.0125	0.115

# Estimation - tests

## Random Effects?

Breusch and Pagan LM test

Hausmann Test

## Multicollinearity?

Pair-wise reveal some high correlations.

## Endogeneity?

Price: Freebag, time dummy

Promotion: Recpr, cross section dummy.

Frequency: Recfreq and mswfreq not much variation in time.

## Robust SE?

# CONCLUSION - limitations

1. Regional data: Inferences about households/individuals? More households/individuals or more recycling?
2. Contamination of data: (regions, streams, sources for recpc) and reporting lag.
3. Reliance on time/cross section dummies for identification, omitted variables?



# CONCLUSION - strengths

1. Employs rich spatial and temporal panel data set with low level of aggregation, based on actual recycling, no influence on data collection processes, no distortion between reported and actual.
2. Documents recycling uptake w/o of pecuniary incentive and confirms role of intervention design other than price.
3. Finds importance of pro-government sentiment – for further research.

Thank You

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